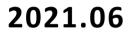


## **MONTHLY Report**

Encise snapshot data -NHI price base-



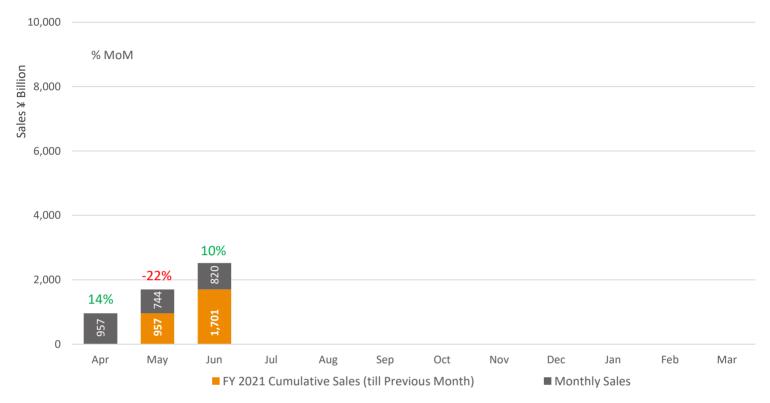
Date of Release 2021.7.6



Monitoring Pharmaceutical Industry for the Society

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### Monthly History of FY 2021 (April 2021 to March 2022)



Sales figures are rounded to the nearest ¥Billion.

Source: Encise Inc.

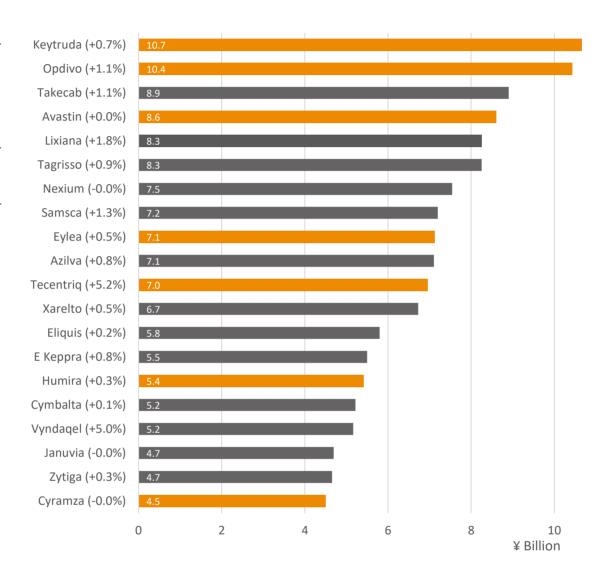
Monthly Sales	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY 2021 Monthly	957	744	820									
% Growth MoM	14%	-22%	10%									
FY 2021 Monthly	057	1 701	2 5 2 1									
Cumulative	957	1,701	2,521									
FY 2020 Monthly	984	697	800	833	779	777	868	792	919	764	757	838
% Growth MoM	22%	-29%	15%	4%	-6%	-0%	12%	-9%	16%	-17%	-1%	11%
FY 2020 Monthly	984	1.681	2.481	3,315	4.094	4,870	5.739	6,531	7.450	8.214	8.970	9.808
Cumulative	304	1,001	2,401	3,313	4,094	4,070	5,755	0,331	7,430	0,214	0,970	5,808

Source: Encise Inc.

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#### Top 20 Brands (June 2021)



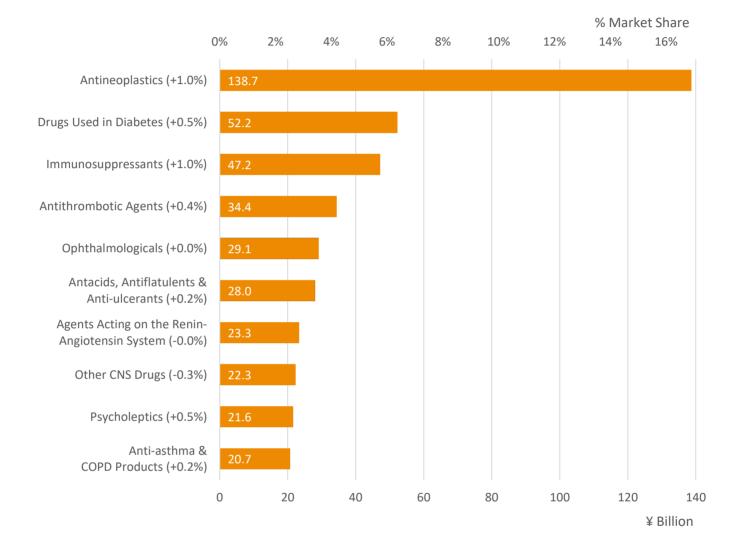
Source: Encise Inc.

**CMGR:** Compound Monthly Growth Rate

Biologics – MAb and other large molecules whose structures cannot be drawn Small Molecule – molecular structure can be drawn on paper

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# Top 10 Therapeutic Classes (June 2021)



Source: Encise Inc.

CMGR: Compound Monthly Growth Rate

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Therapeutic Classes are based on Encise's original classification. Please note that only the most recent month's data is 'Quick Data'; while the previous months' data is 'Fixed Data'. 'Quick Data' may slightly vary from the 'Fixed Data'.

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