

MONTHLY Report

Encise snapshot data -NHI price base-

2022.8

Date of Release

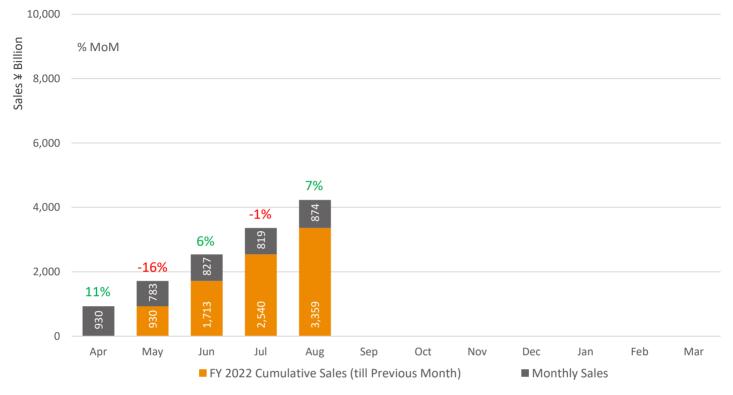


Monitoring Pharmaceutical Industry for the Society

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Monthly History of FY 2022 (April 2022 to March 2023)



Sales figures are rounded to the nearest ¥Billion.

Source: Encise Inc.

Monthly Sales	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY 2022 Monthly	930	783	827	819	874							
% Growth MoM	11%	-16%	6%	-1%	7%							
FY 2022 Monthly	020	1 710	2 5 4 0	2 250	4 2 2 2							
Cumulative	930	1,713	2,540	3,359	4,233							
FY 2021 Monthly	957	744	823	831	842	816	861	857	949	802	774	836
% Growth MoM	14%	-22%	11%	1%	1%	-3%	6%	-0%	11%	-16%	-3%	8%
FY 2021 Monthly	057	1 701	2 5 2 2	2 254	4 100	F 012	E 074	C 722	7 (01	0 400	0.257	10.000
Cumulative	957	1,701	2,523	3,354	4,196	5,013	5,874	6,732	7,681	8,482	9,257	10,092

Source: Encise Inc.

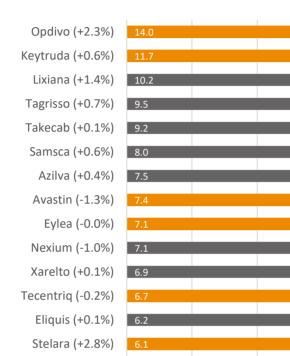
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Top 20 Brands* (August 2022)



Top Brands (12-month CMGR)

Stelara (+2.8%) Dupixent (+2.7%) Zytiga (+0.7%) Xtandi (+1.4%) Humira (-0.4%) Hemlibra (+1.9%) Forxiga (+4.6%)

+2.8%) 6.1 +2.7%) 5.5 +0.7%) 5.5 +1.4%) 5.3 -0.4%) 5.3 +1.9%) 5.3 +4.6%) 5.3

Source: Encise Inc.

* Products including coronavirus disease 2019 (COVID-19)-related drugs and regenerative medicine products have not been considered.

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¥ Billion

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CMGR: Compound Monthly Growth Rate

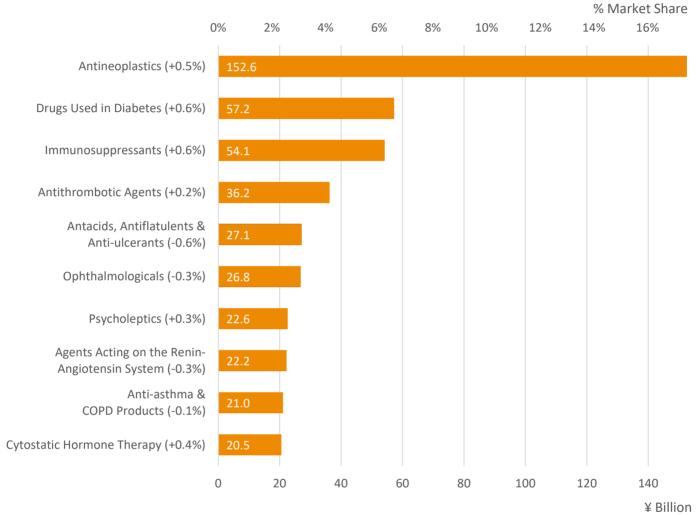
Biologics – MAb and other large molecules whose structures cannot be drawn Small Molecule – molecular structure can be drawn on paper

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Top 10 Therapeutic Classes* (August 2022)



Source: Encise Inc.

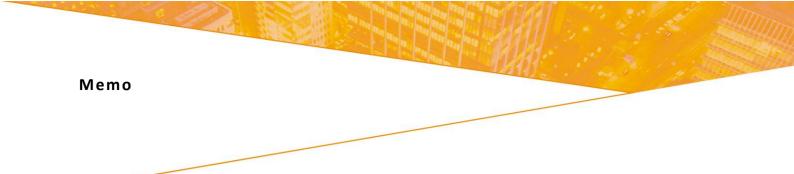
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CMGR: Compound Monthly Growth Rate

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Top Therapeutic Classes (12-month CMGR)



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Therapeutic Classes are based on Encise's original classification. Please note that only the most recent month's data is 'Quick Data'; while the previous months' data is 'Fixed Data'. 'Quick Data' may slightly vary from the 'Fixed Data'.

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