

MONTHLY Snapshot

(NHI price base)

May 2024

Date of Release 2024.6.6

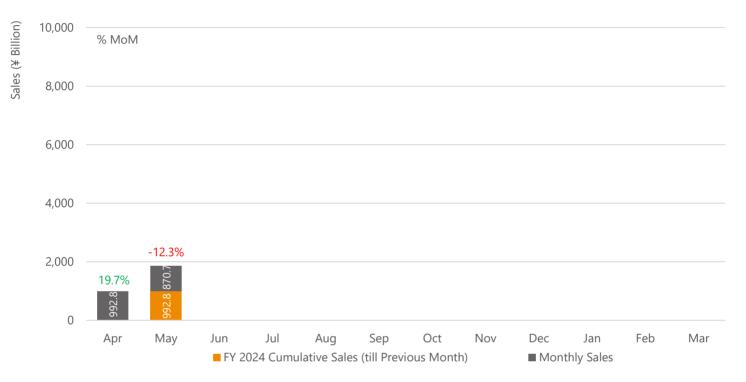


Monitoring Pharmaceutical Industry for the Society

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Monthly History of FY 2024 (April 2024 to March 2025)



Sales figures are rounded to the nearest ¥Billion.

Source: Encise Inc.

Monthly Sales	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY 2024 Monthly	992.8	870.7										
% Growth MoM	19.7%	-12.3										
FY 2024 Monthly	992.8	1863.5										
Cumulative	992.0	1005.5										
FY 2023 Monthly	934.7	841.4	884.6	883.1	944.5	874.2	928.2	887.4	995.9	861.1	864.5	829.2
% Growth MoM	8.2%	-10.0%	5.1%	-0.2%	6.9%	-7.4%	6.2%	-4.4%	12.2%	-13.5%	0.4%	-4.1%
FY 2023 Monthly	934.7	1.776.1	2,660.7	3,543.9	4,488,4	5,362.6	6,290.8	7,178.2	8,174,1	9.035.2	9.899.7	10,728.9
Cumulative	934.7	1,770.1	2,000.7	5,545.9	4,400.4	5,502.0	0,290.8	1,170.2	0,1/4.1	9,035.2	9,099.1	10,720.9

Source: Encise Inc.

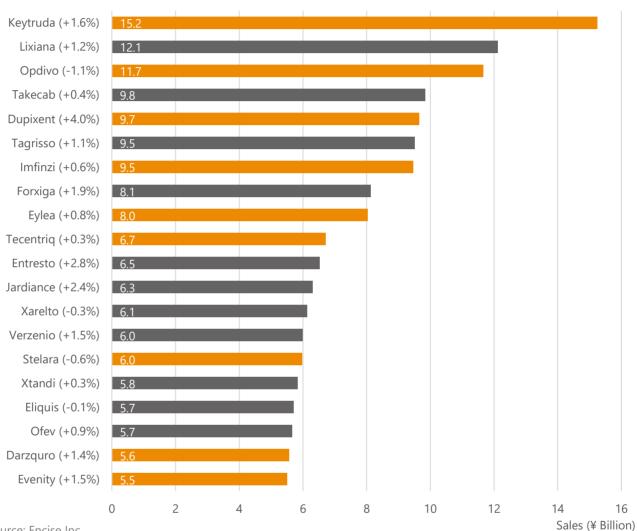
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Top 20 Brands* (May 2024)

Top Brands (12-month CMGR)



Source: Encise Inc.

* Products including coronavirus disease 2019 (COVID-19)-related drugs and regenerative medicine products have not been considered.

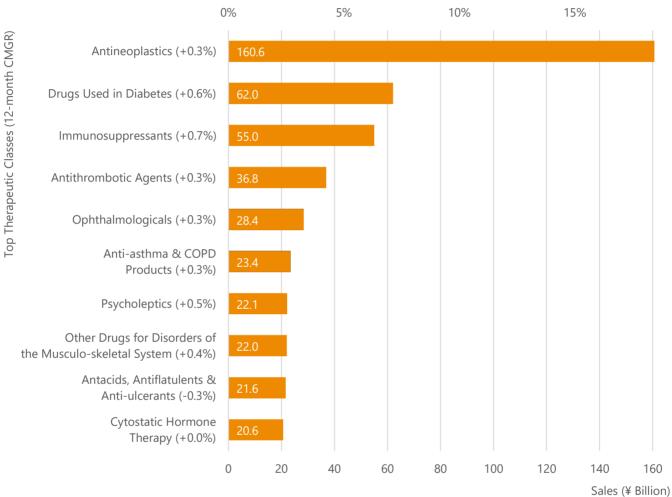
CMGR: Compound Monthly Growth Rate

Biologics – MAb and other large molecules whose structures cannot be drawn Small Molecule – molecular structure can be drawn on paper

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Top 10 Therapeutic Classes* (May 2024)



Market Share

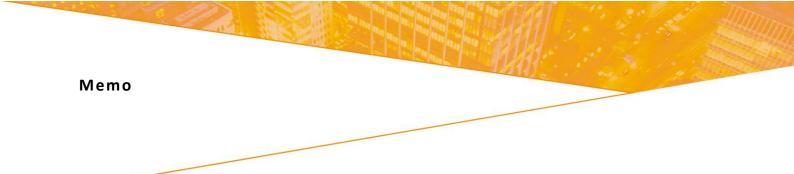
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CMGR: Compound Monthly Growth Rate

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Therapeutic Classes are based on Encise's original classification. Please note that only the most recent month's data is 'Quick Data'; while the previous months' data is 'Fixed Data'. 'Quick Data' may slightly vary from the 'Fixed Data'.

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