



MONTHLY Snapshot

(NHI price base)

November 2024

Date of Release

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Encise | Research Center

Monitoring Pharmaceutical Industry for the Society

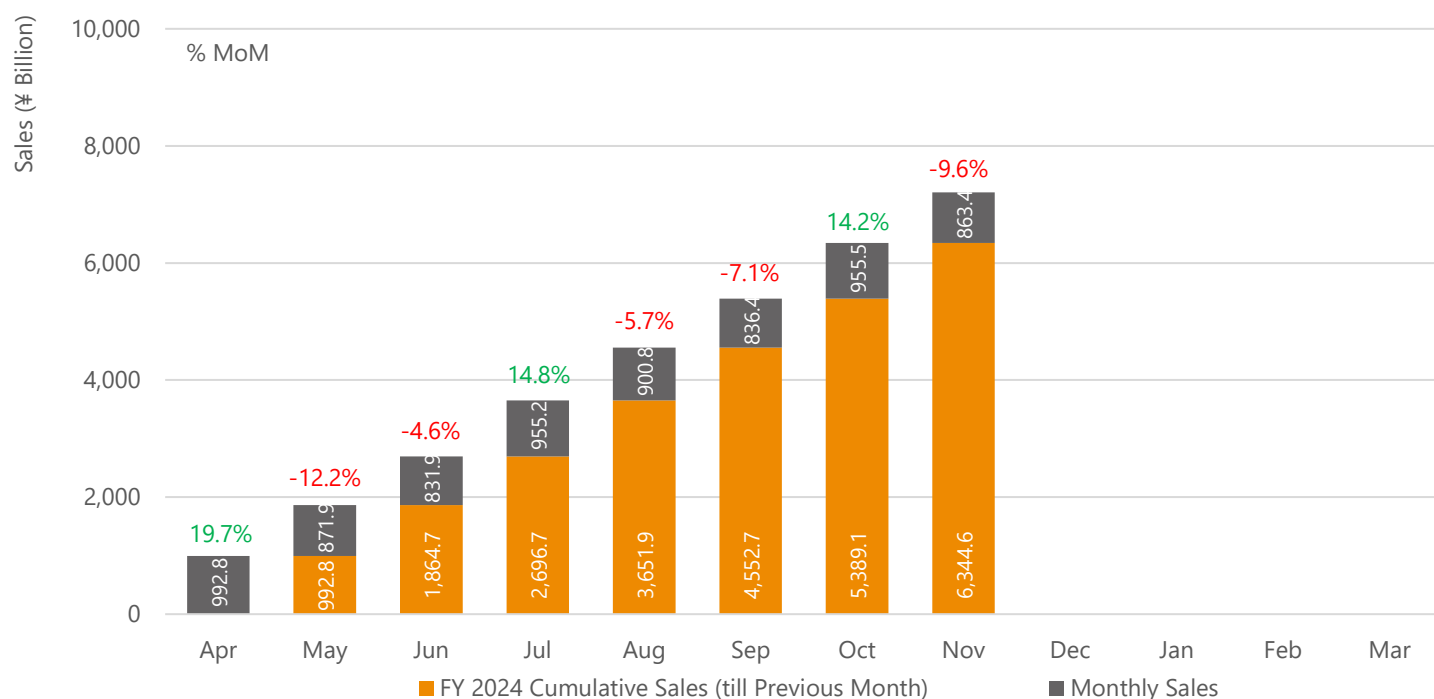
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Monthly History of FY 2024 (April 2024 to March 2025)



Sales figures are rounded to the nearest ¥Billion.

Source: Encise Inc.

Monthly Sales	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY 2024 Monthly	992.8	871.9	831.9	955.2	900.8	836.4	955.5	863.4				
% Growth MoM	19.7%	-12.2%	-4.6%	14.8%	-5.7%	-7.1%	14.2%	-9.6%				
FY 2024 Monthly Cumulative	992.8	1,864.7	2,696.7	3,651.9	4,552.7	5,389.1	6,344.6	7,208.0				
FY 2023 Monthly	934.7	841.4	884.6	883.1	944.5	874.2	928.2	887.4	995.9	861.1	864.5	829.2
% Growth MoM	8.2%	-10.0%	5.1%	-0.2%	6.9%	-7.4%	6.2%	-4.4%	12.2%	-13.5%	0.4%	-4.1%
FY 2023 Monthly Cumulative	934.7	1,776.1	2,660.7	3,543.9	4,488.4	5,362.6	6,290.8	7,178.2	8,174.1	9,035.2	9,899.7	10,728.9

Source: Encise Inc.

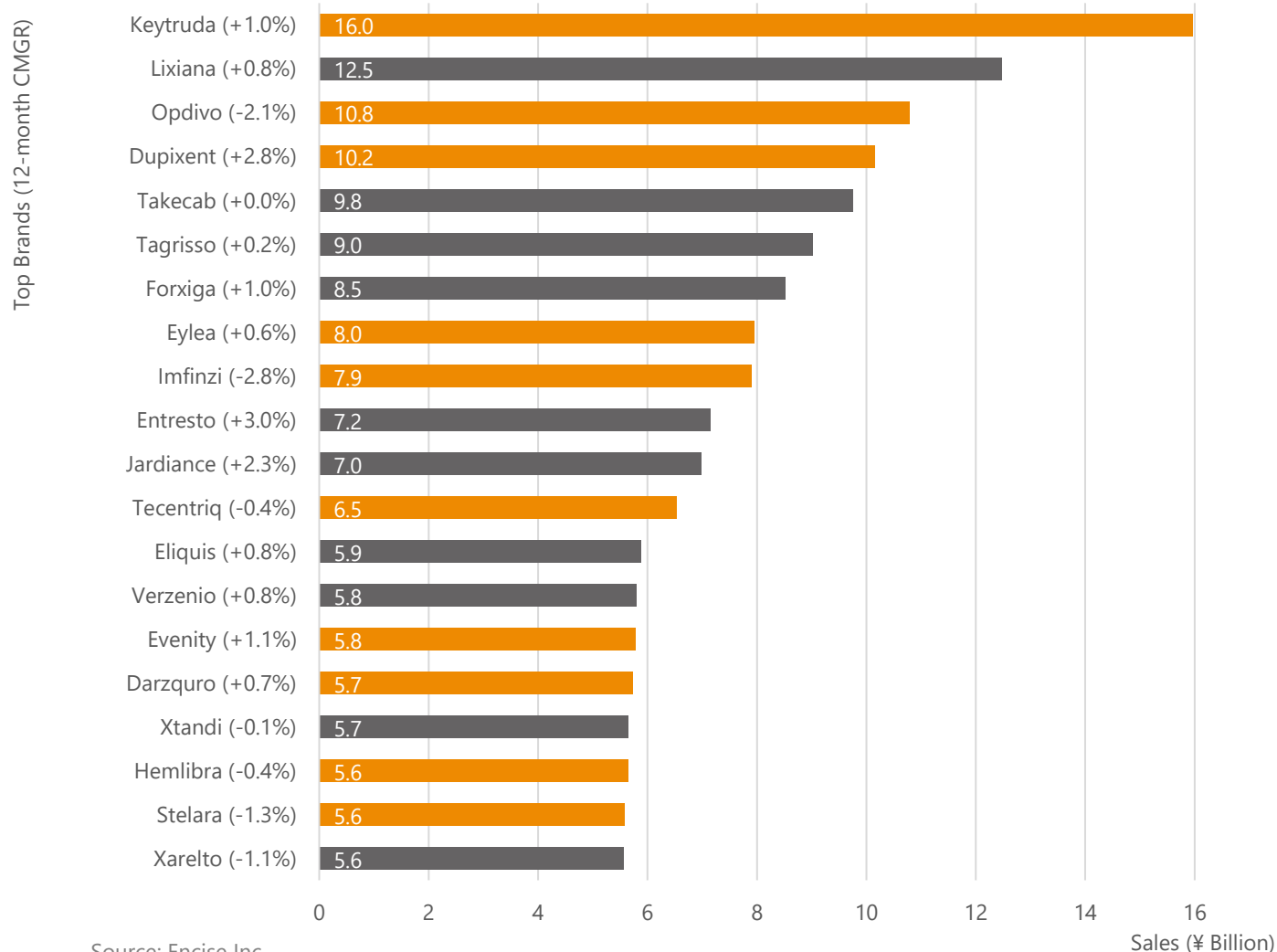
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Top 20 Brands* (November 2024)



* Products including coronavirus disease 2019 (COVID-19)-related drugs and regenerative medicine products have not been considered.

CMGR: Compound Monthly Growth Rate



Biologics – MAb and other large molecules whose structures cannot be drawn

Small Molecule – molecular structure can be drawn on paper

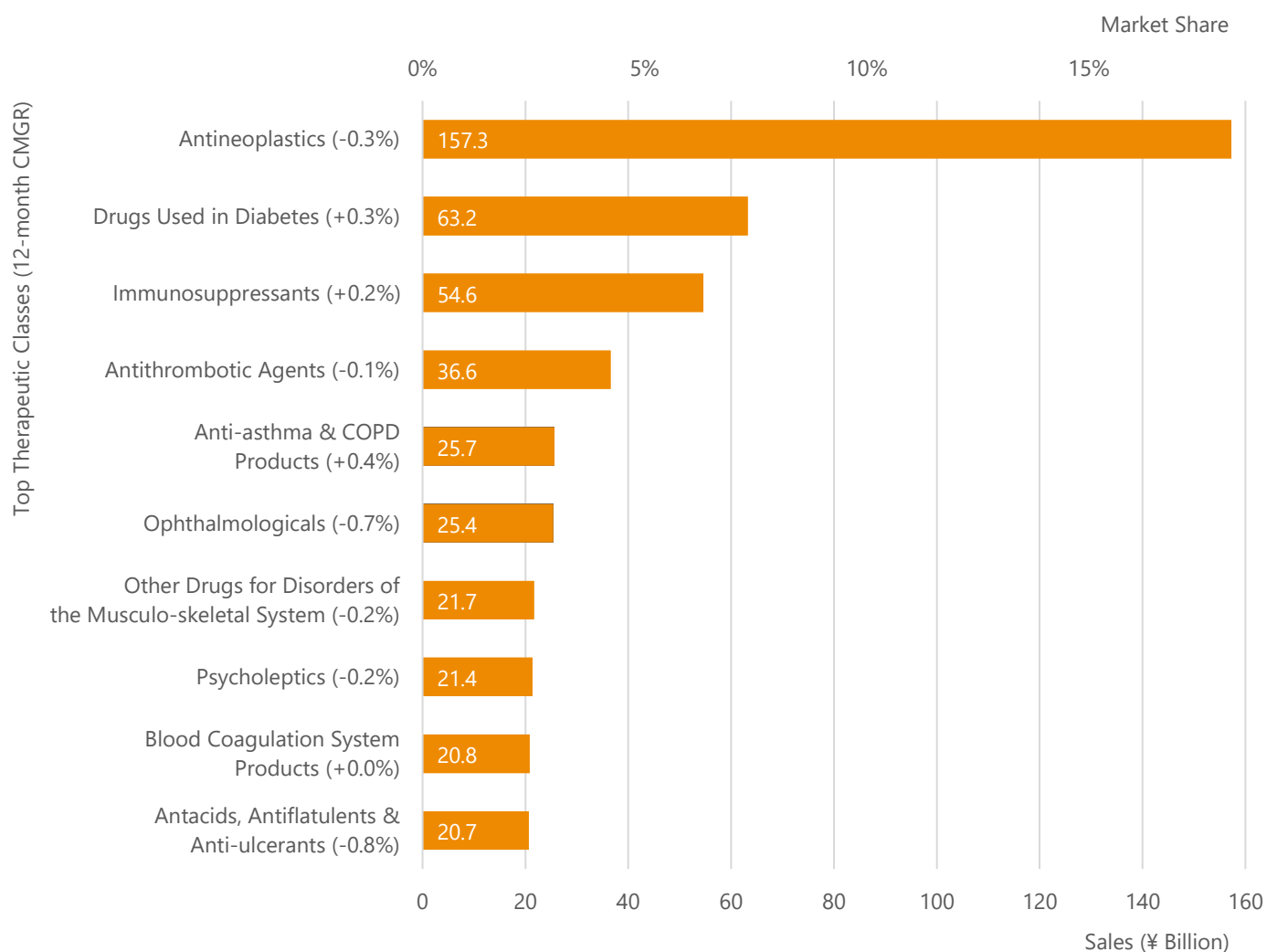
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Top 10 Therapeutic Classes* (November 2024)



Source: Encise Inc.

* Products including coronavirus disease 2019 (COVID-19)-related drugs and regenerative medicine products have not been considered.

CMGR: Compound Monthly Growth Rate

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Therapeutic Classes are based on Encise's original classification. Please note that only the most recent month's data is 'Quick Data'; while the previous months' data is 'Fixed Data'. 'Quick Data' may slightly vary from the 'Fixed Data'.

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