

### **MONTHLY Snapshot**

(NHI price base)

#### October 2025

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Monitoring Pharmaceutical Industry for the Society

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## Monthly History of FY 2025 (April 2025 to March 2026)



Sales figures are rounded to the nearest ¥Billion.

Source: Encise Inc.

<b>Monthly Sales</b>	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY 2025 Monthly	1,005.1	869.2	886.6	956.4	900.9	923.5	1,010.5					
% Growth MoM	17.6%	-13.5%	2.0%	7.9%	-5.8%	2.5%	9.4%					
FY 2025 Monthly Cumulative	1,005.1	1,874.3	2,760.9	3,717.3	4,618.2	5,541.7	6,552.2					
FY 2024 Monthly	992.8	871.9	831.9	955.2	900.8	836.4	955.5	869.3	1,035.0	884.5	809.3	854.6
% Growth MoM	19.7%	-12.2%	-4.6%	14.8%	-5.7%	-7.1%	14.2%	-9.0%	19.1%	-14.5%	-8.5%	5.6%
FY 2024 Monthly Cumulative	992.8	1,864.7	2,696.7	3,651.9	4,552.7	5,389.1	6,344.6	7,213.9	8,248.9	9,133.3	9,942.6	10,797.2

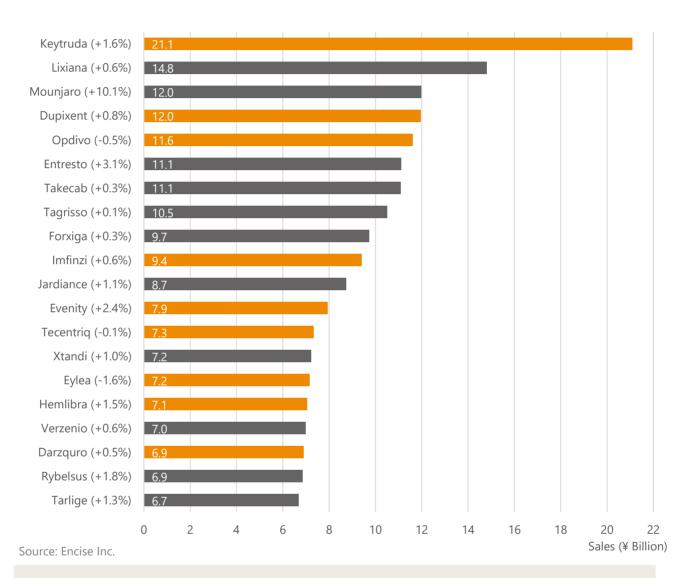
Source: Encise Inc.

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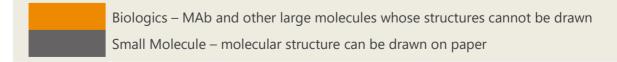
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## Top 20 Brands\* (October 2025)



\* Products including coronavirus disease 2019 (COVID-19)-related drugs and regenerative medicine products have not been considered.

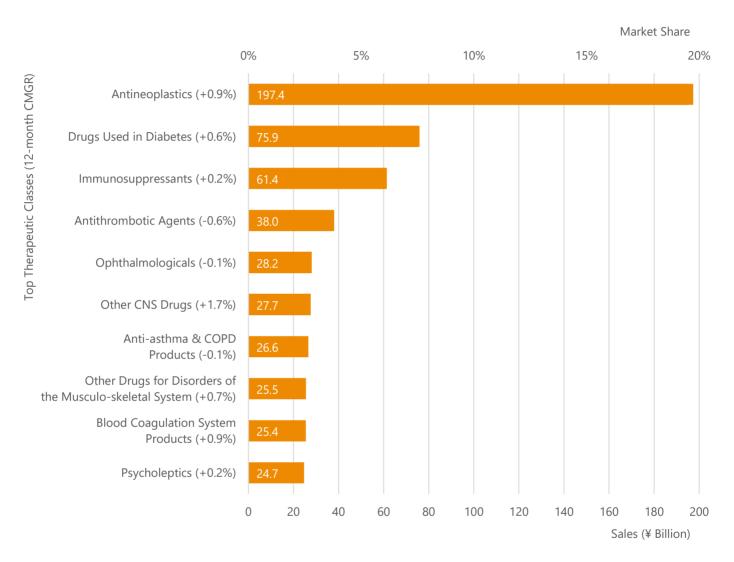
**CMGR:** Compound Monthly Growth Rate



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# Top 10 Therapeutic Classes\* (October 2025)



Source: Encise Inc.

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Therapeutic Classes are based on Encise's original classification. Please note that only the most recent month's data is 'Quick Data'; while the previous months' data is 'Fixed Data'. 'Quick Data' may slightly vary from the 'Fixed Data'.

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